

🌟 AI-Powered Customer Relationship Management

5 AI Driven CRMS We're Excited To Watch

⚡ Improve Engagement and Conversation

⚡ Boost Customer Support

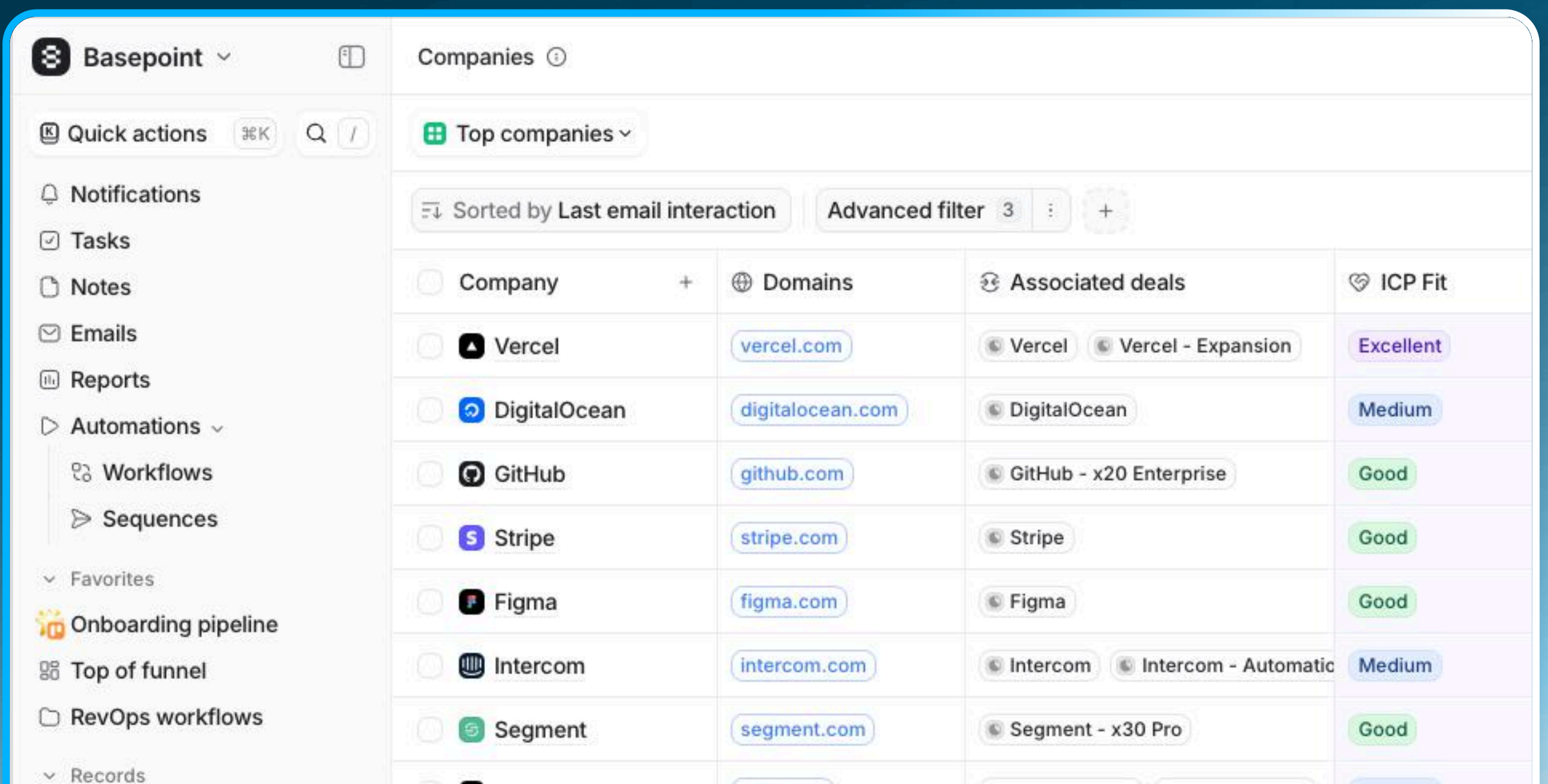
⚡ Streamline Sales



Attio

AI-Native CRM Platform Built For The Next Generation Of Business.

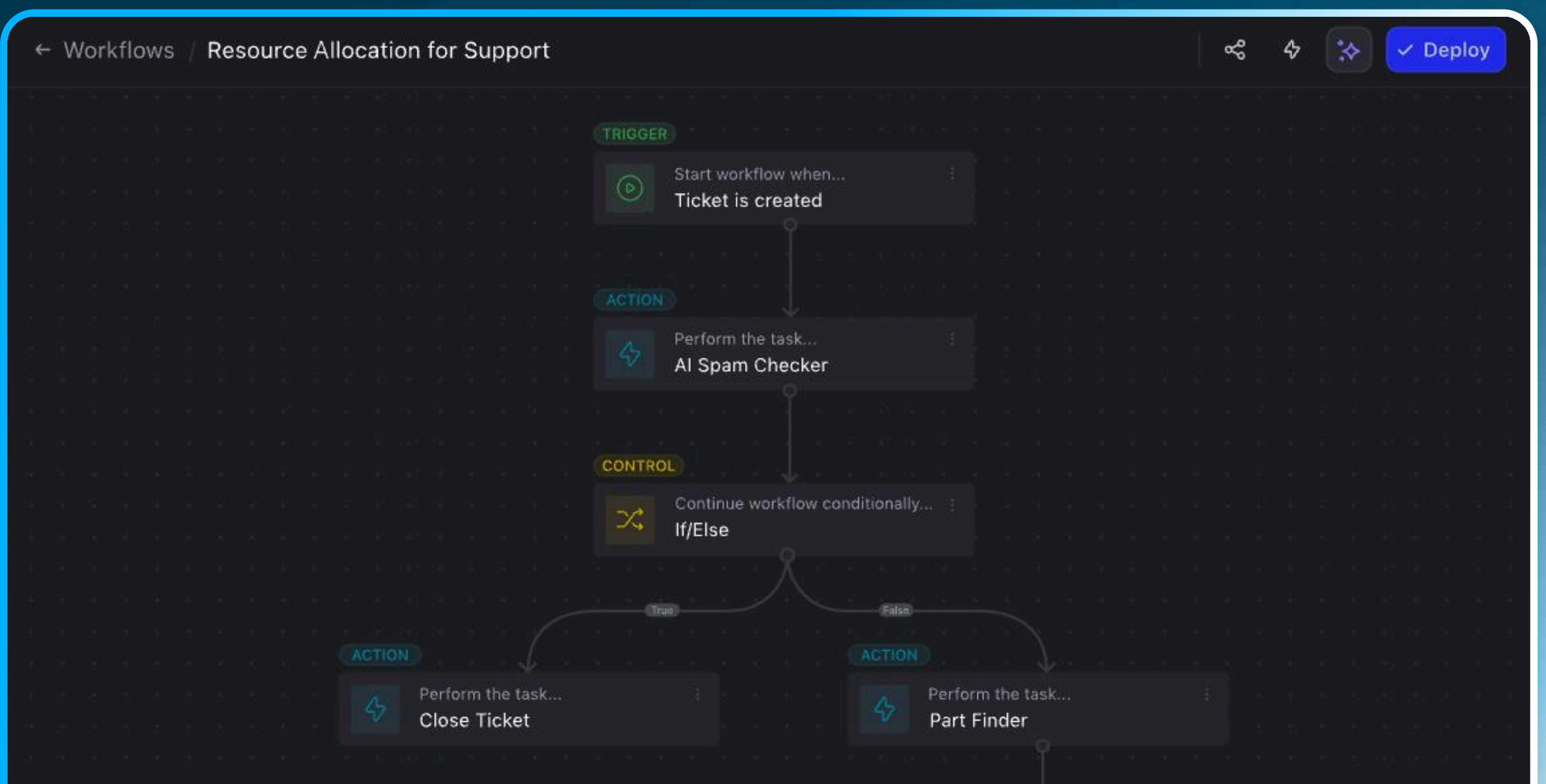
- Real time data integration syncing product, billing and customer data
- Custom reporting tailored to your exact business goals
- AI attributes categorise and enrich records using agents



DevRev

AI Native Platform Combining CRM With Product Development And Customer Support.

- Integrated product development connects customer issues and feedback directly to engineering flows
- Unified platform combines CRM, support tickets and product management tools
- Automated workflows streamline repetitive tasks through AI automation



Freshsales (By Freshworks)

AI Driven CRM Designed For Sales And Marketing Automation.

- AI powered lead scoring based on engagement and fit
- Sales forecasting using AI to predict deal outcomes
- Chatbots automate customer interactions
- Customisable dashboard provides real-time analytics

The screenshot displays the Freshsales CRM interface for a lead named Robert Andrews. The interface includes a search bar at the top, a navigation menu on the left, and a main content area with a lead profile, contact information, and a lead stage progression bar. The lead profile shows Robert Andrews as a Sales Manager at Acme Corp, with a lead score of 39 and a 'Warm Lead' tag. The contact information includes a mobile number (+1-203955124), email (rob.andrews@gmail.com), and address (039, Sam avenue, Georgia). The lead stage progression bar shows the lead has moved through stages: New, Contacted, Sent Proposal, Interested, Negotiation, Under review, Demo, Inactive, and C.../Un... The interface also features a 'Convert this lead into a contact?' section, a 'NOTES' section, and a 'REMINDERS' section. The lead score section indicates a lead score of 39, which is 'Warm' and has increased by 0% in the last 7 days. The top scoring factors include 'Do not disturb is checked'.

Search your CRM... 27 days free trial UPGRADE

Leads > Robert Andrews

Robert Andrews (39) Sales Manager • Acme Corp
Click to add location
Warm Lead Click to add tags

Show empty fields

| | | | |
|---------------|---------------------|----------------------|--------------------------|
| Mobile | +1-203955124 | Emails | rob.andrews@gmail.com |
| Owner | Gavin Anders | Company/Organization | Acme |
| Department | Sales | Do not disturb | Yes |
| Has authority | No | Work | +1-210498104 |
| Time zone | (GMT+05:30) Chennai | Address | 039, Sam avenue, Georgia |
| Zipcode | 2309513 | Company | Acme Corp |

Lead stage changed: Wed 03 Jul, 2019 05:24 PM Last contacted: Mon 30 Mar, 2020 11:49 AM

New Contacted Sent Proposal Interested Negotiation Under review Demo Inactive C.../Un...

Convert this lead into a contact?
Convert Add task

NOTES
Start typing... Save

- looking to purchase for 10 users
- possible additional buy upto 43 users

Gavin Anders Mon 30 Mar, 2020 11:53 AM

REMINDERS
No reminders found.

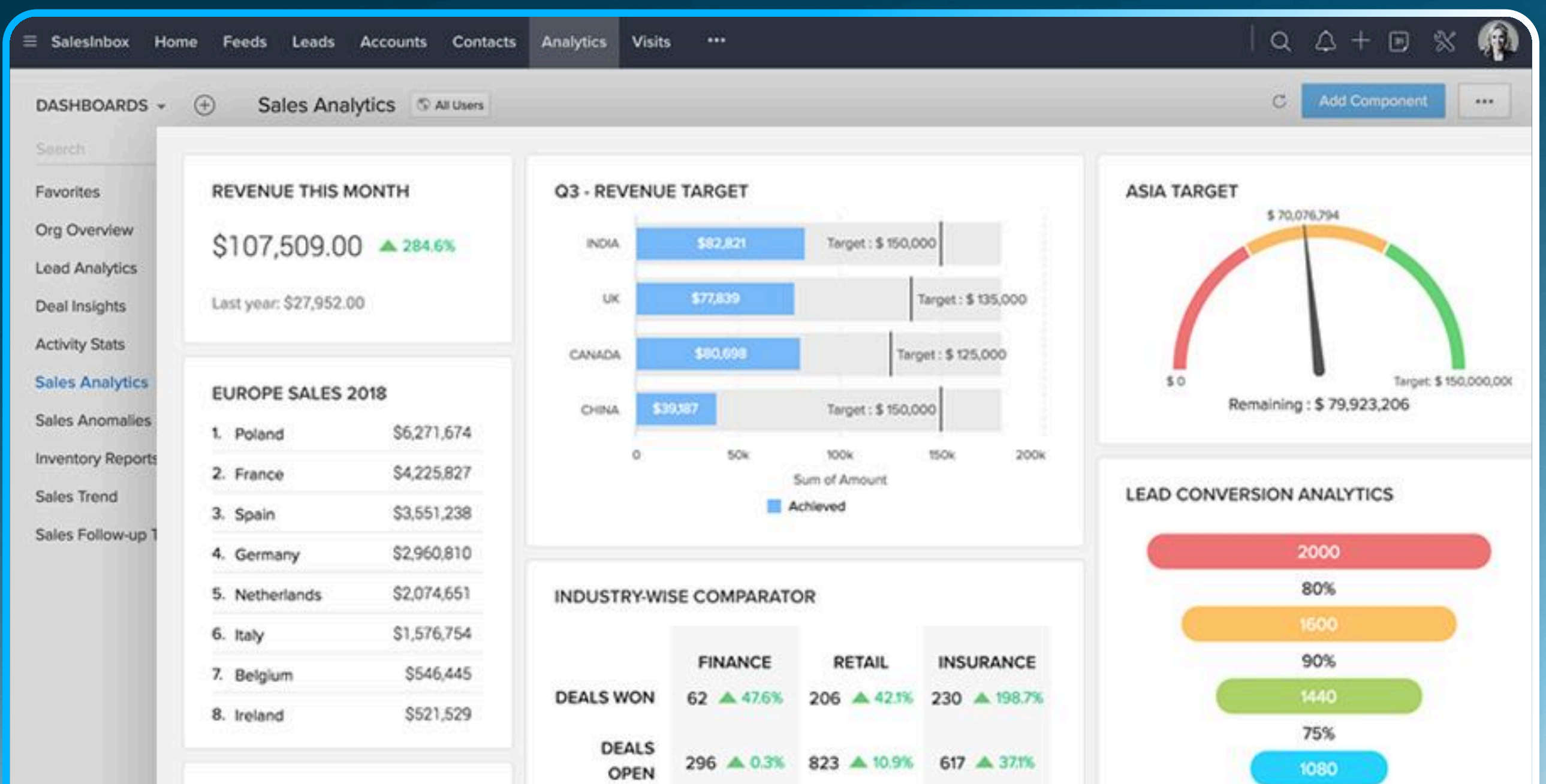
39 Lead score ↑ 0% in last 7 days
Warm Based on 5 factors

Top scoring factors:
↓ Do not disturb is checked

Zoho CRM

A Highly Customisable AI Embedded CRM Platform.

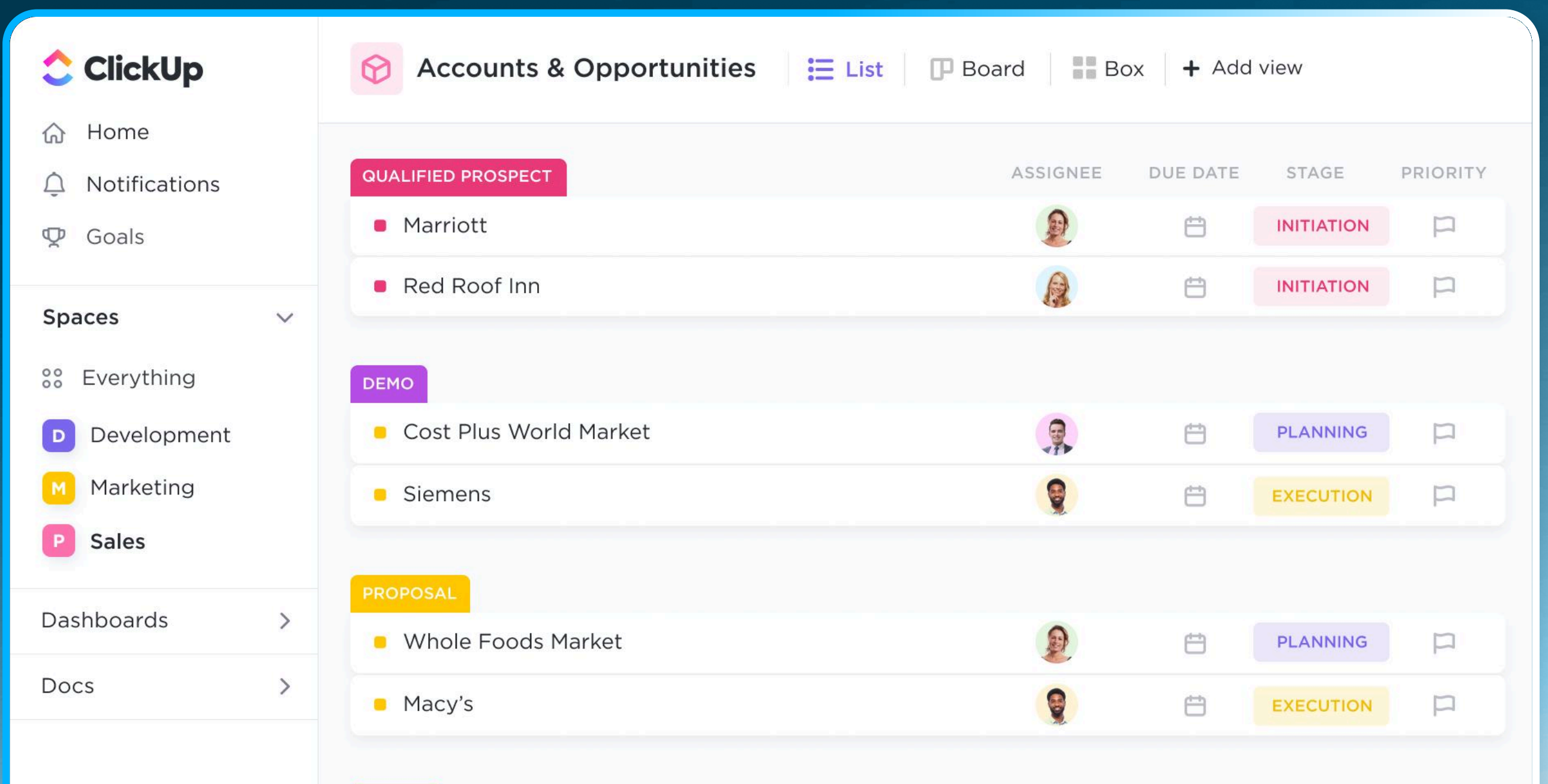
- AI assistant for predictive lead scoring and workflow automation
- Omnichannel customer engagement across email, social and live chat
- Customisable dashboard and analytics for real-time insights



ClickUp

All-In-One Productivity Platform That Offers Robust CRM Features Enhanced By AI.

- Role-based AI assistant tailored for sales, marketing, and service
- Customisable pipelines for visualising sales and customer data
- AI prompts and automation of tasks, content, and customer interactions



The screenshot displays the ClickUp CRM interface. On the left is a navigation sidebar with the ClickUp logo and menu items: Home, Notifications, Goals, Spaces (with a dropdown arrow), Everything, Development (D), Marketing (M), Sales (P), Dashboards (with a right arrow), and Docs (with a right arrow). The main content area is titled 'Accounts & Opportunities' and includes view options: List (selected), Board, Box, and Add view. The data is presented in a table with columns for Account Name, Assignee, Due Date, Stage, and Priority. The table is organized into three sections: 'QUALIFIED PROSPECT' (pink header), 'DEMO' (purple header), and 'PROPOSAL' (yellow header).

| | ASSIGNEE | DUE DATE | STAGE | PRIORITY |
|---------------------------|----------|----------|------------|----------|
| QUALIFIED PROSPECT | | | | |
| ■ Marriott | | | INITIATION | |
| ■ Red Roof Inn | | | INITIATION | |
| DEMO | | | | |
| ■ Cost Plus World Market | | | PLANNING | |
| ■ Siemens | | | EXECUTION | |
| PROPOSAL | | | | |
| ■ Whole Foods Market | | | PLANNING | |
| ■ Macy's | | | EXECUTION | |



Leveraging AI To Redefine How Businesses Manage Relationships And Workflows.

Speak to one of our integration specialists today to see how your team can instantly integrate your CRM with other back office systems across your enterprise.

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